**VIJAYABHARATHY R** Mobile no : +91 78452 42496

#No.318 Murugan kovil street , e-mail id : vijayrvs1992@gmail.com

Union pillaichavady Vannur talk, Villupuram district - 605014.



**CAREER OBJECTIVE**

I step forward with my skills and abilities for an organization where there is a potential growth and regeneration to put in maximum contribution, so I can utilize my knowledge for the development and growth of the company in the field of Accounts/Finance/Banking.

**DETAILS OF WORK EXPERIENCE**

1. **Company - Bajaj Finserv Limited, Pondicherry (May - 2021 to Present)**
2. **Company - SBFC Finance Private Limited, Pondicherry (Sept - 2020 to April 2021)**
3. **Company - Unimoney Financial services limited, Cuddalore(July - 2019 to Sept - 2020).**
4. **Company - Bajaj Finserv Limited, Pondicherry ( Sept - 2018 to June - 2019).**
5. **Company - India Infoline Finance Limited , Pondicherry (Jan - 2016 to Aug - 2018).**

**DESIGNATION : BRANCH SALES MANAGER**

**ROLES AND RESPONSIBILITIES**

1. Gold loans
2. Maintaining customer relationships and cross selling the products.
3. Valuation of Gold based on carat wise allocation.
4. Achieving targets given by the company.
5. Customer Handling .
6. KYC Verification.
7. Maintaining Accounts and Petty Cash.
8. Maintaining Monthly Expenditure.
9. Identify New Potential Customers for Business Development.
10. Analyzing Competitor Activities and Reporting to Related Officers.
11. Increasing Sales through existing and New Customers.
12. Key Focusing on Customer Service and Satisfaction.
13. Processing payments to the customers by issuing cheques.
14. Verifying Field verification reports and Loan documents.

**EDUCATIONAL QUALIFICATIONS**

* B.Com - Thiruvalluvar university in 2014 with 60 %
* HSC - Calvay College higher secondary school in 2011 with 63 %
* SSLC - Jothi vallalar higher secondary school in 2009 with 74 %

**PERSONAL STRENGTHS**

* Good analytical ability & leadership quality.
* Good grasping power, quick learner.
* Enthusiastic to learn new concepts & to work in a team.
* Self –Motivation & Self - Confidence.
* Hard Worker.
* Positive Attitude.
* Dedication towards work.
* Good Communication.
* Adjustable to a changing environment.

**PERSONAL PROFILE**

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| --- | --- | --- |
| **Father’s Name** | : | Mr. Rajaraman. |
| **Mother’s Name** | : | Mrs. Mageshwari. |
| **Date of Birth** | : | 19.12.1992 |
| **Nationality** | : | Indian. |
| **Sex** | : | Male. |
| **Marital Status** | : | Married. |

**DECLARATION**

I hereby declared the above given information is true to the best of my knowledge and belief.

**VIJAYABHARTHY R**